



**HYPACK**  
a xylem brand

Sounding Better!

## Letter from Al Cho

By Al Cho, VP Corporate Strategy & Business Development, Xylem, Inc.

Dear Friends,

With 2019 well underway, I wanted to take the opportunity to introduce myself and some of the exciting advancements happening within HYPACK. When HYPACK joined Xylem, I was our company's head of strategy and M&A (Mergers and Acquisitions), and I remember being deeply excited about what HYPACK represented: Xylem's first move toward the software and data analytics-intensive businesses of the future.

Today, HYPACK is an integral part of the Xylem Advanced Infrastructure Analytics platform, which provides disruptive "decision intelligence" solutions that help our clients solve their water challenges with data. Of course, HYPACK has been offering clients in the marine infrastructure industry powerful and innovative information solutions for over 20 years, and I am excited that we are continuing to invest in its capabilities for the future.

As we build on the HYPACK legacy of impact, one thing that won't change is a continued focus on innovation. Our latest software update has been released added features and modifications to help make your work easier and to support developing technologies in surveying.

But with HYPACK becoming an integral part of a broader group, I wanted to take the opportunity to explain what our clients can expect going forward. Collectively, the businesses within this providential a powerful and sweeping portfolio of integrated solutions that help clients meet regulatory compliance and optimize expenditure related to water projects. As a part of this larger platform, HYPACK will have greater access to resources and technological expertise, from which many benefits are already being realized. As part of a team with over 650 employees, HYPACK is leveraging the capabilities of additional software programmers and technology experts around the world. This new network of resources at our disposal will allow us to continuously innovate and remain at the forefront of the hydrographic and dredging service industry.

While we are excited about this heightened focus on innovation, we are also keenly aware of the importance of passing these benefits on to our clients. Our software innovations will continue to support customer needs and will allow us to ensure that the service our clients have come to expect becomes ever better over time.

One other thing that won't change: we at HYPACK continue to appreciate and listen to our clients. All of us welcome comments or suggestions for enhancements as we move forward together. I sincerely thank all of you for your ongoing support in making HYPACK an industry leader in supporting all of you with the mission critical work you do.

With gratitude,

Al Cho