



HYPACK
a xylem brand

Sounding Better!

News from Europe, the Middle East and Africa

January 2019

by Boris Schulze

NEW RESELLER IN UK AND IRELAND

We do have some news for our customers in the UK and Ireland! HYPACK has appointed Swathe Services as a new reseller for the UK and Ireland.

After more than 50 years in the business, our reseller Laurie Smith of Del Norte Technology announced his retirement and officially closed the company. Swathe Services will now take on responsibility for sales and maintenance of HYPACK® software solutions. The company will continue to run bi-annual Multibeam Echosounder (MBES) HYPACK® training courses to improve surveyors' knowledge and efficiency using HYPACK® software.

Swathe Services is a hydrographic survey services company based in Cornwall UK that specialises in MBES surveying. Managing Director James Williams said: "We are delighted to become the UK distributor of HYPACK® software, and look forward to the opportunity of working with Xylem and growing the number of HYPACK® users in the UK and Ireland."

For any information about HYPACK® software, or if you are interested in joining the next HYPACK® MBES training course at Swathe Services, get in touch with James Williams at 01872 275 642 or email: james.williams@swathe-services.com.

NEW SALES HUB IN DUBAI

I was recently in Dubai to work with the Xylem Middle East office setting up a new sales hub. We now have a sales team there looking after the customers and resellers in this region. For inquiries, please contact their office using the following contact:

Bipin Kumar Srivastava

Business Development Manager

Ocean & Coastal – Middle East, Analytics

Xylem Manufacturing Middle East Region FZCO

Plot S20120, Jebel Ali South; P.O.Box 261288

Dubai, United Arab Emirates

Ph : +971 4 806 1187, Fax : +971 4 880 6045; Mobile : +971 50 879 2833

bipin.srivastava@xylem-inc.com

NEW KONGSBERG K-CONTROLLER SOFTWARE FOR EM2040 MBES

Kongsberg will soon release the new K- controller for their EM2040 MBES. The new controller software runs as a separate program or as an integrated part of SIS 5 software. With the new Controller software, datagrams will change (to a *.kmal format). We have been working with Kongsberg to implement these new datagrams and are the first ones to fully support it in HYPACK®! We will post more information when the new controller is officially launched.

Stay tuned!

Boris

Boris@hypack.com