



A Busy Month of Seminars

By Harold Orlinsky

In the past 5 weeks, HYPACK has been busy with our worldwide training seminars. We visited Japan, Korea, Bangladesh, Singapore, Dubai, and France, giving our lectures on the HYPACK® software and talking to our clients. It looks like only one more to go this year - Vancouver, BC, and then we'll start all over next year. I've lost count, but we probably do close to 18 of these seminars every year, and encourage our resellers to host one in their country.

Last week, I was in France, with the 3-day seminar hosted by our agent, Acthyd. The venue was very nice, on the Maximxs - a large boat at the foot of the Eiffel Tower. (BTW...I still have not gone to the top of tower; too many tourists...)

The seminar provided a general overview of HYPACK® on day 1, followed by an advanced training on the second and third days. We had over 100 folks in attendance, some new to the software, others who have been using HYPACK® for a long time. Between the lectures, there was a demonstration boat with a side scan and multibeam system.

The seminar reminded me of one of Pat's old Ratbert cartoons; I would present the material in English, and Mircea would do the translation for me. I would speak a lot on a subject, and he did it in just a few words. And the opposite was true as well. A few words by me, and he did a lot of translation. One of these days I will learn the language and see what he really is telling the audience.

During the show I spoke with many of the attendees. It was nice to hear how they use the software, but also more importantly, to get a better feel for what they want to see in future versions of the software. A lot of good ideas for program updates come out of these seminars. As soon as the 2012 release is out the door, we'll start the process all over again, looking forward to the 2013 release, and will include many of your suggestions. I always encourage folks to send us a suggestion for a new feature (or just a change to something that is there). Sometimes a simple program makes your survey day go a whole lot easier.

During the last few seminars, we were able to show a bit of the 2012 release, though our annual conference in San Diego will show off the full program. We added a lot of new features and updated many of the programs.

Hope to see you in San Diego (or at any one of our worldwide seminars).

Harold